

Capabilities Bulletin

CB 005

Cable Management Configurator at: http://cmconfigurator.belden.com

Belden's New Cable Management Configurator takes the guesswork out of the enclosure configuration process, moving your idea to a full mounting solution in a few clicks.



The Belden Cable Management Configurator Is a Powerful New Tool That Allows the User to Quickly and Easily Build Fully-compatible, Error-free Enclosure/Rack Systems Belden's new Cable Management Configurator has been designed to meet the needs of four user groups:

- Distributors of Belden products
- Consultants who are involved in specifying purchases for a project
- System integrators and contractors
- End users

The Configurator meets the needs of these various users by enabling them to build enclosure systems to meet their specific requirements.

Using the Configurator, they will be able to:

- Build a complete configuration in a short period of time — typically less than 10 minutes!
- Build a configuration with confidence since all enclosures, accessories and options they select will work together as a usable system. Only compatible enclosure product combinations will be allowed by the design rules built into the Configurator — completely eliminating the possibility of dimensional mis-matches or component conflicts, and the frustration/time delay that comes with receiving the wrong components.
- View/download CAD drawings depicting the configured enclosure in detail.
- Access/download all associated collateral material, including spec sheets, drawings and pictures.

- Create a design template that makes multiple orders fast and easy to accomplish.
 Multiple configuration purchases do not mean multiple orders; they will be treated as a single project.
- Change his/her mind about any selected item as they proceed to build a configuration.
 The Configurator allows the user to easily choose an alternative component, and immediately see an image depicting the modified configuration, along with an updated price and part number.
- Request a quote as an easy step. This new system will provide the associated bill of materials, list of features selected, as well as a project estimate, so the user is now ready to place their order.

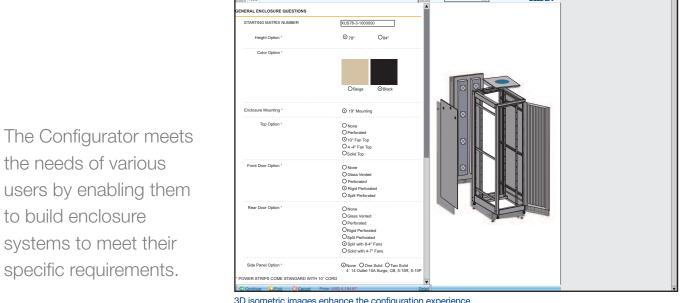
Additionally, distributors will be able to browse through a Belden product catalog and build a quote containing a mix of configurable enclosures, accessories, and options. Plus they can view list prices and make price adjustments to accommodate their distinct customer discounts or markups, then generate a quote document in PDF format under their own logo for printing, faxing or emailing to their prospective customers. Of course, they will also be able to convert a quote to a sales order for submission to Belden.



Belden offers a complete range of free-standing enclosures, wall-mount enclosures and open rack systems – all available for the Configuration tool.



Features and Benefits of Belden's New Configurator



3D isometric images enhance the configuration experience.

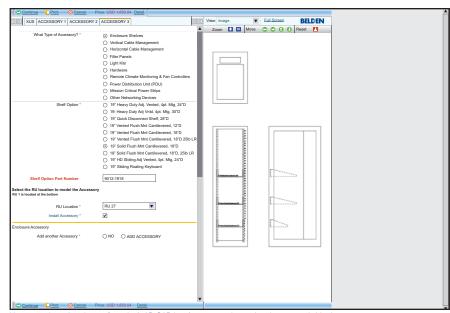
The new Belden Cable Management Configurator is distinct in its ability to meet the following criteria:

- The Configurator was designed from scratch to be a highly functional, highly responsive and easy-to-use tool for day-to-day operations. It simplifies the choices the user makes in what can otherwise be a complex, lengthy decision and ordering process. Generating quotations for all products within the complete Belden cable management products portfolio is also extremely easy.
- Its logical user-interface and division of access modes based on user experience or intent make it faster than other enclosure configurators currently on the market. Other configurators are often cumbersome, slow applications and entail large, executable files that must be downloaded to a users' computer.
- The Belden Configurator will not require memory allocation inside your computer. It runs directly off Belden's powerful server.

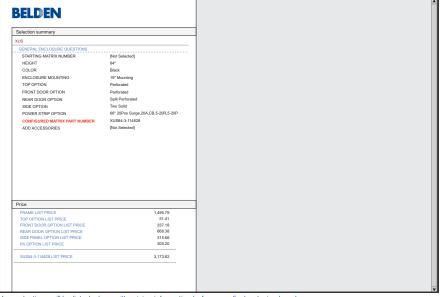


In addition, the Belden Configurator is visually-oriented to make it especially effective and user-friendly.

- The system's convenient user interface includes screen zones for user interaction, visualization, information, and summary.
 In addition, a rich array of controls such as drop-down lists, radio buttons, clickable images, sliders with min/max/step definitions, etc. help feature/ option/dimension selection.
- The configuration experience is enhanced by a helpful 3D isometric image of the assembly you have chosen. All images get automatically updated if you make an accessory change, showing the impact of the change on the configuration. This permits convenient "what-if" scenario play.
- Users can also select the Configurator's parametric 2D CAD interface. The interface will depict elevation, top and side views of the configured enclosure. An intuitive positioning process will then allow accessories (shelves, filler panels, etc.) to be represented at the desired rack unit position and the option offered to have those components factory installed. Annotated blocks representing other networking devices can also be inserted to create complete rack lay out ready for customer submittals. A CAD file specific to the users' configuration will be generated and available for download, making their layout easily and quickly generated.
- Configuration files will be archived on Belden's secure server and users will have their own password-protected area within the server.
 Here users can store their templates and final configurations and access them at any time for easy updating.



Users can also select the configuration's 2D CAD interface to experience elevation, top and side views of the configured enclosure.



Your selections will be listed, along with pricing information before your final order is placed.





Configurator users will be able to choose products from Belden's new Cable Management Catalog.



The Configurator Features a Wealth of Cable Management Products

All Configurator users will benefit from access to Belden's portfolio of industry-leading cable management products. They'll be able to choose from Belden extended offering of free-standing enclosures, wall-mount enclosures and open rack systems for use in computer rooms, data centers, telecom closets, security, broadcasting and A/V applications. And they'll be able to select options and accessories, including cable managers, doors, filler panels, tops, shelves, cooling items, power distribution units, and others.

A Dynamic Tool

With the advent of this new time-saving tool, its users can now quickly and easily select from this extensive array of products and configure their enclosure and/or rack designs in record time — confident that their selections constitute a fully compatible cable management system. And since the quotation and ordering system is also easy to accomplish, the user has saved valuable time and money in his/her design-to-order process.

Try this dynamic new tool today. To access the Belden Cable Management Configurator, go to: http://cmconfigurator.belden.com
If you are a Belden Distributor or sales agent you will be pre-registered to use the Configurator. Please check with your Belden sales representative if you have not received your registration information.